

Top Commercial Real Estate Firms

Ranked by combined sales and leasing volume in 2008

Company name	Phone Fax Web	Total commercial sales volume in 2008 Total commercial leasing volume in 2008	# of UT offices # of commercial agents in firm	# of commercial transactions completed in 2008	Services offered	Owner/Managing Principal
NAI Utah Commercial Real Estate 343 E. 500 S. Salt lake City, UT 84111	801-578-5555 801-578-5500 naiutah.com	\$673.1 million \$322.8 million	7 99	1,259	Full service commercial real estate brokerage, industrial, office, retail, land, investment, multifamily, property management, corporate real estate services	Michael B. Falk
Coldwell Banker Commercial NRT 6550 S. Millrock Dr. Salt Lake City, UT 84121	801-947-8300 801-947-8301 coldwellluta.com	\$276 million \$692 million	2 100	1,961	Retail, office, industrial, investment, land, recreational, hospitality, multifamily, mergers and acquisitions, asset services, disposition and various technical real estate services	Steve Bogden
Commerce CRG 175 E. 400 S. Suite 700 Salt Lake City, UT 84111	801-322-2000 801-322-2040 commercecrg.com	\$472.4 million \$280.7 million	5 141	1,139	Office, retail, industrial, investment, land, asset services, valuation advisory services, strategic services	Bill D'Evelyn Mike Lawson
Pentad Properties 655 E. 400 S. Salt Lake City, UT 84102	801-350-0100 801-596-7900 www.pentad-properties.com	\$73 million \$49 million	1 9	130	Retail tenant representation, retail listing and leasing services, hospitality sales and listing, land sales, retail property management	Tai Biesinger
Knight Realty 254 S. 600 E. Salt Lake City, UT 84102	801-363-4949 801-363-7349 N/A	\$8.4 million \$6.5 million	1 3	67	Commercial brokerage, investment, development	Spencer Knight
G. Norman George Advantage Real Estate 3065 Washington Blvd. Ogden, UT 84401	801-393-5007 801-393-3080 utah4sale.com	\$13.3 million No leasing	1 2	15	Commercial, residential, land, investment	G. Norman George
Chapman-Richards & Associates 1414 E. Murray-Holladay Rd. Holladay, UT 84117	801-278-4414 801-278-2724 chapmanrichards.com	WND WND	1 5	WND	Commercial sales and leasing	George Richards
Fugal Commercial Real Estate 10421 South Jordan Gateway South Jordan, UT 84095	801-572-5700	WND WND	2 2	WND	Commercial real estate sales and leasing	Niels Fugal
InterNet Properties, Inc. 51 E. 400 S. Salt Lake City, UT 84111	801-355-0600 801-363-6869 iproperties.com	WND WND	1 27	WND	Brokerage servies, market analysis, project management, construction management, real estate consulting	Vasilios Priskos

WND= Would Not Disclose N/A= Not Available

Please note that some firms chose not to respond, or failed to respond in time to our inquiries.

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Top Commercial Property Management Firms

Ranked by total square footage of properties managed in 2008

Company Name	Phone Fax Web	Total square footage of properties managed in '08	# of properties managed in 2008	# of commercial property managers # of full time employees	Examples of properties managed	Owner/Managing Principal
NAI Utah Property Management 343 E. 500 S. Salt Lake City, UT 84111	801-578-5555 801-578-5500 naiutah.com	8.2 million	99	10 35	Old Mill, East Bay Center, Bay Pacific, Thanksgiving Park, Reef Bonneville	Yvonne T. Olson
CB Richard Ellis 2755 E. Cottonwood Parkway Salt Lake City, UT 84121	801-947-3984 801-947-3954 cbre.com/slc	6 million	36	8 28	257 Tower, Parkside Tower, Southtowne Corporate Park, Airport Tech Business Park	Gary L. Coker
Commerce CRG 175 E. 400 S. Suite 700 Salt Lake City, UT 84111	801-401-3100 801-401-3131 commercecrg. com	5.3 million	53	10 35	WND	Scott S. Bennion
Coldwell Banker Commercial NRT 6550 S. Millrock Dr. Salt Lake City, UT 84121	801-947-8300 801-947-8301 coldwellutah. com	3.2 million	WND	5 10	Union Heights, 185 South State, Hidden Valley, Family Center Downtown, CRS Plaza, Centerpointe Shopping Center, Parkway Village, Saratoga Crossroads	Randall W. Owen
Cottonwood Management Services 2855 Cottonwood Pkwy Salt Lake City, UT 84121	801-365-6200 801-365-6201 cottonwoodpart- ners.com	2.9 million	20	7 12	Scowcroft Building, Cottonwood @ Newpark, City of South Salt Lake Building	Reid Brinton
Capstone Property Management, L.C. 4422 Country Drive Murray, UT 84123	801-313-0700 801-313-0800 capstonepm. com	750,000	22	1 3	WND	Lee Peterson
Asset Management Services, Inc. 5107 S. 900 E. Salt Lake City, UT	801-288-8811 801-281-1330 ams-utah.com	648,057	18	2 4	Commerce Park, Wiley Post Plaza, Centerpoint Shopping Center	Gregory W. Strong

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